## FastEST ESTIMATING SOFTWARE DESIGNED FOR USE BY A VARIETY OF ESTIMATORS

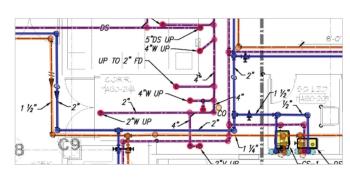
As FastEST, Inc. heads into its third decade of providing mechanical contractors with accurate, easy-to-use estimating software, it is interesting to note a few of the many different types of contractors and estimators that are introduced to, and quickly embrace, the simple process of estimating with their FastPIPE®, FastDUCT®, and FastWRAP<sup>TM</sup> programs.

Even in this modern day and age, an unexpected number of estimators in the mechanical systems industry aren't currently utilizing a software program for estimating (though one common scenario found today involves takeoffs done with pencil and ruler, then transferred to a computer-based spreadsheet). That said, many current FastEST software users were previously long-time 'by-hand' estimators. One mechanical contractor from Florida had previously estimated by hand for over 30 years. He was off-and-running with FastPIPE® after just a couple of training sessions with the helpful FastEST support team. Online training is included with the purchase or lease of any FastEST software system.



Another common type of user is the estimator or project manager brought in from the field to help with estimating. While their on-site project knowledge is helpful during the estimating process, they aren't always well-versed in utilizing the computer for various in-office functions. Fortunately, FastEST has designed their programs to be intuitive and easy-to-learn, even for those not very familiar with computers or computer-based programs. The programs come packaged ready-to-use out of the box, and FastEST will assist contractors with specific customization as needed.

A third type of estimator making use of the FastEST programs is the type who previously utilized a competing mechanical estimating program. While the reasons are varied – some users find the On-Screen Digitizer feature speeds up takeoff immensely; others like the lightning-fast report calculations and easy fine-tuning of material costs and labor – all converted users who switch from a competing estimating program to FastEST are happy with their decision to use FastPIPE® for



estimating mechanical, plumbing, and site utilities piping, FastDUCT® for estimating HVAC ductwork and sheet metal, and FastWRAP $^{\text{TM}}$  for estimating mechanical and industrial piping and ductwork insulation.

Find out today why all different types of estimators are bidding jobs faster, easier, and more accurately than they ever have before. Visit our website at https://fastest-inc.com and check out our informative videos. You can also sign up to receive a free online demonstration of our programs at your convenience.

