

SMACNA
SOUTHERN CALIFORNIA

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SoCal Members Attend Partners in Progress 2024

Also in this issue:

Legislative Update

Friends of the Industry Golf Tournament

Semi Annual Membership Meeting/Luncheon

Angels Night

CBA Ratification Meeting

As we conclude another quarter of 2024, I'm pleased to reflect on the progress and achievements we've made together. Our association continues to stand strong, thanks to the dedication and hard work of each member. Your commitment to excellence in the sheet metal and air conditioning industry is truly commendable.

In April, we held our semi-annual business meeting and luncheon, where important industry updates and initiatives were discussed. We were honored to have Stan Kolbe as our guest speaker. Stan, the Executive Director of Legislative and Political Affairs for SMACNA National, has been a pivotal figure in advocating for our industry's interests at the federal level. His insights on legislative developments and their potential impacts on our sector were both enlightening and invaluable.

In May, our members enjoyed a fun-filled Angels game night, which took place the day before Mother's Day. We honored all the mothers in attendance, and the Angels celebrated the occasion with a victory. June saw our Friends of the Industry Golf Tournament, a fantastic event that supported a great cause and allowed us to strengthen our relationships within the industry. We want to extend a heartfelt thank you to all of our sponsors for their generous support. I'm pleased to report that the event was sold out once again, highlighting its continued success and popularity.

I'm pleased to announce that we have successfully reached an agreement with Local 105 on our Collective Bargaining Agreement. This five-year deal is a significant achievement and will provide stability and clarity for both our employers and union labor. I want to thank everyone involved in the negotiations for their hard work and dedication.

Looking ahead, we have an exciting lineup of events planned: October 5, 2024, our Annual Business Meeting will be held at the Hyatt Regency Huntington Beach. This will be a pivotal event to discuss industry updates and future initiatives and network with fellow members.



By / Pete Fortin,
SMACNA SoCal President

October 27-30, 2024, SMACNA National's Convention will take place nearby in Palm Desert, California. This convention is an excellent opportunity for professional development, networking, and staying abreast of industry trends and innovations.

I'm also pleased to report that our industry continues to show resilience, with hours trending slightly higher than last year. While challenges remain, we stay cautiously optimistic about the rest of 2024. Our commitment to supporting PAGA reform is unwavering, and we continue to advocate for balanced labor policies that benefit both employers and employees.

In the coming months, our association will remain focused on providing valuable resources, networking opportunities, and advocacy efforts to support our members. Whether it's navigating regulatory changes or fostering workforce development initiatives, we are dedicated to empowering our members to succeed in an ever-changing landscape.

Additionally, I encourage all members to actively participate in our chapter committees. These committees are vital to the success of our association, providing a platform for members to share their expertise, influence decision making, and contribute to the growth and development of our industry. Your involvement is crucial in shaping the future of our association and ensuring that we continue to meet the needs of our members.

Thank you for your ongoing support and dedication. I look forward to working alongside each of you as we strive for continued excellence and innovation in our industry. ▀

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SENATE PASSES BILL TO SUPPORT ADVANCED NUCLEAR ENERGY DEPLOYMENT

The United States Senate has passed a bill to accelerate the deployment of nuclear energy capacity by speeding permitting and creating new incentives for advanced nuclear reactor technologies.

The push to expand nuclear power has broad bipartisan support, with Democrats seeing it as critical to decarbonizing the power sector to fight climate change and Republicans viewing it as a way to ensure reliable electricity supply and create jobs.

The Bill passed the Senate 88-2 votes and will now go to President Joe Biden for a signature to become law.

The United States nuclear industry has struggled to expand in recent decades due to soaring costs and complex permitting requirements, and as advanced nuclear technologies prove difficult to fund and develop.

Among other things, the bipartisan bill is seen as a win for the nuclear power industry, as it would make nuclear plants quicker and less expensive to build. It would cut regulatory costs for companies seeking to license advanced nuclear reactor technologies, create a prize for the successful deployment of next-generation reactors, and speed licensing for nuclear facilities at certain sites.

It also seeks to speed up the process for approving new nuclear reactors, establishing and codifying a 25-month timeline for approval—including giving just 18 months for environmental review.

By / Stan Kolbe, Executive Director of
Legislative and Political affairs, SMACNA



Though it has undergone some changes since its initial introduction, supporters of the nuclear bill argue that its passage is crucial for the energy sector's build-out.

SMACNA supports the *Advance Act* because it will expand nuclear energy to advance nuclear technologies and modernize licensing requirements to address the needs of new technologies.

The bill identifies regulatory barriers that limit the safe deployment of new nuclear technologies that are capable of radically reducing carbon emissions. It also directs the Nuclear Regulatory Commission to create a pathway for conventional energy source sites to be repurposed in the future.

SMACNA members agree that it is time to boost the development and deployment of advanced nuclear energy and safety measures while seeking to remove additional regulatory roadblocks for the next generation of nuclear reactors. It would also help develop high efficiency reactors and work to reduce construction costs to build advanced nuclear reactors.

Importantly, the legislation would reauthorize critical training programs to bolster our skilled and specialized nuclear work force numbers. SMACNA firms have decades of experience constructing nuclear-powered energy facilities and have special enthusiasm for many financing and training provisions in the *American Nuclear Infrastructure Act*. ■

SMART Local 105 2024 Holidays

Holidays	LA/OE Commercial	Industrial	Bakersfield Commerical	Orange Empire Residential	LA/OE S&M	Bakersfield S&M	LA/OE Residential	Bakersfield Residential
Day After Independence Day Friday, July 5	✓	✓	✓	✓	✓	✓	✓	✓
Labor Day Monday, September 2	✓	✓	✓	✓	✓	✓	✓	✓
Veteran's Day Monday, November 11	✓	✓	✓	✓	✓	✓	✓	✓
Thanksgiving Day Thursday, November 28	✓	✓	✓	✓	✓	✓	✓	✓
Friday After Thanksgiving Day Friday, November 29	✓	✓	✓	✓	✓	✓	✓	✓
Christmas Eve Tuesday, December 24	✓	✓	✓	✓	✓	✓	✓	✓
Christmas Day Wednesday, December 25	✓	✓	✓	✓	✓	✓	✓	✓
New Year's Day Wednesday, January 1, 2025	✓	✓	✓	✓	✓	✓	✓	✓



SoCal members attend 2024 Partners in Progress Conference in Orlando, Florida

by Jessica Kirby

SMACNA SoCal represented well at the 2024 Partners in Progress Conference in Orlando, Florida. Partners in Progress is the only jointly funded conference focused exclusively on labor-management cooperation and offering learning, networking, and strategies for building a stronger industry together.

Eight contractor members and staff attended, and the association held a dinner for Labor & Management of Southern California at Shula Steakhouse. It was a great turnout with 22 attendees.

David Lee, GES Sheet Metal and Trustee Board member for Local 105, attended the conference for the first time. His goal was to build a stronger relationship with the local labor partners and learn additional relationship-building skills he could take home to his team.

“The keynote speakers were amazing and gave all of us our money’s worth with just the opening and closing sessions,” he says. “Each breakout session left me with more knowledge about women in business or how to deal with diversity and

other gender issues in the workplace.”

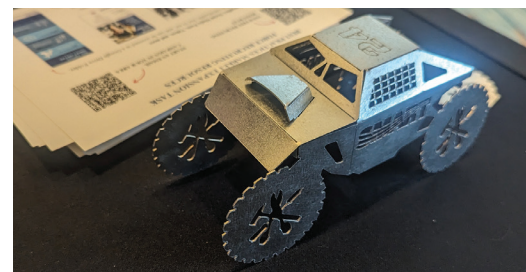
In this respect, Lee felt the sessions could have focused more on labor-management partnerships than diversity. “From the opening sign in handouts to the last day there was a larger focus on woman in construction than on labor-management or even contractor-subcontractor building tools,” he says.

In-coming SoCal president Gina Medel attended the conference for the second time, inspired by her first experience in Las Vegas in 2022.

She particularly enjoyed the breakout sessions focused on generational differences and how to foster communication between them. “It’s really important to take the opportunity to meet with your labor partners outside of work and get to know them on a different level,” she says. “I enjoyed Partners in Progress and will continue to go.”

Medel enjoyed the chapter dinner and the opportunity for chapters to relax and enjoy a meal with their labor partners without work or business talk.

THE FUTURE IS NOW AGENDA	
MONDAY, FEBRUARY 26, 2024	
12:00pm - 6:00pm	REGISTRATION
6:00pm - 7:00pm	MEET & GREET RECEPTION
TUESDAY, FEBRUARY 27, 2024	
7:00am - 4:00pm	REGISTRATION
7:00am - 8:00am	BREAKFAST
8:00am - 9:30am	GENERAL SESSION
9:45am - 10:45am	BREAKOUTS
11:00am - 12:00pm	BREAKOUTS
12:00pm - 1:00pm	LUNCH
1:00pm - 3:00pm	GENERAL SESSION
3:30pm - 4:30pm	EMERGING LEADERS RECEPTION
WEDNESDAY, FEBRUARY 28, 2024	
7:00am - 4:00pm	REGISTRATION
7:30am - 8:30am	BREAKFAST
8:30am - 9:30am	BREAKOUTS
9:45am - 10:45am	BREAKOUTS
11:00am - 12:30pm	GENERAL SESSION
12:30pm - 1:30pm	LUNCH
1:30pm - 3:00pm	GENERAL SESSION
THURSDAY, FEBRUARY 29, 2024	
8:00am - 5:00pm	JATC TRUSTEE CONFERENCE



“We are very similar—we have families, and we need our jobs,” she says. “Connecting outside of negotiations and meetings is our chance to understand each other and our similarities in a different way.”

If you’re thinking about attending a Partners in Progress Conference in the future, consider Medel’s advice that there

is irreplaceable value in meeting with your labor partners in a more casual, less pressured environment. In fact, she says, one way to get the most out of the conference is to plan time in advance.

“I think reaching out ahead of time and agreeing to spend hour together before dinner or grab a cocktail afterwards is an important way to connect and make

the effort,” Medel says. “Work it into your schedule. It will be beneficial for everyone.”

The next Partners in Progress Conference will be held in 2026 in Orlando, Florida. Visit pinp.org for 2024 speaker notes and info about the 2026 event, or watch your SMACNA SoCal email for 2026 registration information as it becomes available. ■

FRIENDS OF THE INDUSTRY GOLF TOURNAMENT

SMACNA SoCal’s Annual Friends of the Industry Golf Tournament was held in June at Friendly Hills Country Club, which has kept the fairways and greens pristine every year since SMACNA SoCal members began playing the course. The tournament’s theme is simple: every person is invited to enjoy themselves and celebrate SMACNA’s history.

This year, 144 golfers teed off at the event, which was made possible by 56 incredible sponsors contributing to 72 hole sponsorships and the hole in one prize. SMACNA is so grateful for this support. A special shout-out goes to RG Business Insurance, which sponsored the \$25,000 hole in one. Much-coveted raffle prizes included golf clubs, golf bags, shoes, outfits, and golf balls.

As always, the tournament raised money for Wounded Warriors—a non-profit that offers programs and services, such as mental health support, career counseling, and long-term rehabilitative care, to improve the lives of veterans and their families. Their mission and vision are to honor and empower wounded warriors and foster the most successful, well-adjusted generation of wounded service members in America’s history.

Because of SMACNA SoCal members’ generosity, the association was able to donate \$2,500 to this important cause.

Watch your email for information about next year’s event.

Thank you to our generous event sponsors:

ACCO Engineered Systems, Inc.
ACH Mechanical
AireMasters A/C
Air Flow Mechanical
Air Handlers Supply, Inc.
Air Management
Air Treatment
Alliant Insurance Services, Inc.
American Business Bank
Applied Air Conditioning
Bay Insulation of L.A.
Carrier
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Johns Manville
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Lockton Insurance Brokers, LLC
Mason West
Mesa Energy Systems, Inc.
Milwaukee Tool
Norman S. Wright Corp.
P&E Insulation
Penn Air Control
Precision Air Balance
RBC Wealth Management
RG Business Insurance

R&R Ductwork
Siglers Commercial
Southern California Sheet Metal
Industry LMCT
SMACNA Southern California
SMART Local Union #105
SoCal Filters and Service Inc.
Southern California Sheet Metal JATC
Southland Industries
Steelco
Sunbelt Controls, Inc.
Superior Duct Fabrication
Toro Aire
Total Environmental Management, Inc.
TRANE Company
University Mechanical
Western Allied Corporation
Xcel Mechanical
Western Industrial





SMACNA SoCal 2024 Semi Annual Membership Meeting/Luncheon

April was the perfect time for SMACNA SoCal's Semi Annual Membership Meeting/Luncheon at The Ranch Restaurant (Extron Building) in Anaheim, California. Approximately 70 members and their guests attended. The association welcomed special guest Stan Kolbe, Executive Director of Government and Political Affairs for SMACNA National. Kolbe spoke on a number of timely and relevant legislative issues of importance to contractors, and he thanked SMACNA SoCal for its support in the National office's legislative and political programs.

He recognized Carmen Koo for chairing the Legislative Committee and for her work as a leading member of the SMAC PAC (SMACNA Political Action Committee). He also acknowledged other SoCal chapter PAC club members Gina Medel, Richard Rivera, Chris Walker, Mark Terzigni, and Kevin O'Dorisio, before overviewing SMACNA National's legislative programs, updates, key accomplishments, and issues still requiring work and advocacy.

Kolbe also welcomed SMACNA SoCal member Mike Hilgert with Superior Duct Fab to SMACNA National's PAC as a Political Pacesetter in a leadership role that will involve promoting and boosting the program's image and helping to grow its membership.

SMAC PAC Pacesetter members represent the PAC's most committed and generous group of donors. This elite group of benefactors exemplifies political advocacy and dedication, providing substantial support to help SMACNA achieve its legislative goals.

"Pacesetters contribute financially and act as key leaders, encouraging other members to engage in SMACNA's



legislative and political activities," Kolbe says. "They are the cornerstone of SMAC PAC's efforts, and their continued engagement ensures the sustainability, growth, and success of our PAC."

Pacesetter memberships are offered in two tiers—a \$5,000 annual personal donation to SMAC PAC made by an eligible primary SMACNA member, and as a \$7,500 Premier Pacesetter, which involves a \$5,000 annual personal donation to SMAC PAC made by an eligible primary SMACNA member and a \$2,500 annual personal donation to SMAC PAC made by the spouse of an eligible primary SMACNA member

"Mike is a great role model for others and a motivational force," Kolbe says. "This role takes a special kind of person, and Mike is someone we respect and know we can depend on, as do many others."

SMACNA SoCal would like to recognize and thank Mike Hilgert for his support and dedication to SMACNA legislative progress on behalf of the SoCal membership and association. ■

Angels Night at the Rose Garden and Angel Stadium

The Pre-Party and Angels Game Night at the Rose Garden and Angel Stadium were grand slam events. More than 300 SMACNA SoCal members and their guests attended the Angels vs Royals game, enjoying a buffet lunch, tasty dessert, a photo booth, and games.

Part of the pre-game festivities involved a raffle draw for fabulous prizes including an Apple watch, Samsung watch, AirPods, a Galaxy tablet, a JBC smart speaker, a Bose smart speaker, a drone, Angels tickets, VISA gift cards, various retail and dining gift cards, and many others. Proceeds from the raffle went to benefit the SMACNA Political Action Committee (SMAC PAC). All the moms who attended received roses, and there was a raffle for the kids, which included stuffed animals, footballs, door-mounted basketball kits, and baseball and bat sets.

SMACNA SoCal would like to thank the sponsors of this event:

- ACCO Engineered Systems
- Air Flow Mechanical
- Certified Air Balance
- Hartmanaire
- Milwaukee Tool
- Precision Air Balance
- R&R Ductwork
- SMACNA Southern California
- SMART Local Union 105
- Southland Industries
- Superior Duct Fabrication
- Vertical Systems

Check out these great photos of the event and watch your email to save the date for next year's Angels Game Night!



SMACNA SOCIAL AND CBA RATIFICATION MEETING

In May, SMACNA SoCal member firm owners met at a CBA Ratification Meeting held at the Summit House in Fullerton, California. This meeting the members' opportunity to vote on a new Collective Bargaining Agreement with Local 105.

Approximately 48 contractors were present, representing 36 member firms and National Industry Fund (IFUS) contributors. At the event, Mark Terzigni presented a brief history of the negotiations and Hector Vargas provided a summary of the material changes, while the full negotiating committee was present to answer questions.

The contract, which was ratified at the meeting, has a term of five years and a total increase of \$16.29 over that time. The average increase is 3.5% per year with the first-year increase of 3.2% or \$2.79 effective July 1, 2024. Note that the increases scheduled for this contract are annual and are effective July 1 of each year.

For more details, please refer to the chart below.

Los Angeles / Orange Empire Agreement

Pursuant to our Collective Bargaining Agreement, the following wage and fringe package shall be effective July 1, 2024, through December 31, 2024. The taxable wage is increased by \$2.45 per hour, the Health Plan is increased by \$0.25 per hour, the Retiree's Supplemental Health Plan is increased by \$0.05 per hour, and the Industry Fund is increased by \$0.04. The total package is increased \$2.79 per hour.

Effective July 1, 2024, the Local Union 105 - Los Angeles / Orange Empire wage and fringe package shall be as follows:

	Journeyman Wages	Foreman/Detailer	General Foreman
Hourly Taxable Wage (increase)	\$59.40	\$68.31	\$71.28
* Savings Plan (taxable)	-10%	-10%	-10%
* 401(a) Plan - mandatory	\$1.00	\$1.00	\$1.00
* Retiree's Supplemental Health Plan (increase)	\$0.65	\$0.65	\$0.65
* Health Plan	\$11.10	\$11.10	\$11.10
* Health Reimbursement Acct. (HRA)	\$0.50	\$0.50	\$0.50
* Local Pension	\$11.82	\$11.82	\$11.82
** Local Training JATC	\$0.70	\$0.70	\$0.70
*** National Training ITI	\$0.12	\$0.12	\$0.12
*** National Pension (increase)	\$4.45	\$4.45	\$4.45
*** NEMI	\$0.03	\$0.03	\$0.03
*** SMOHIT	\$0.02	\$0.02	\$0.02
**** LMCT/FP-ACC	\$0.09	\$0.09	\$0.09
Total Wage Package:	\$89.88	\$98.79	\$101.76
**** Industry Fund	\$0.60	\$0.60	\$0.60
TOTAL:	\$90.48	\$99.39	\$102.36

The mileage rate established is sixty-seven cents (\$0.67) per mile. See zone and subsistence.

***** WORKING DUES RATE – The dues check-off rate remains at two dollars and thirty-four cents (\$2.34) per hour worked.

*, **, ***, ****, and *****: Please refer to the enclosure titled "Funds Payment and Remittance Reporting Procedure effective January 1, 2024" for information regarding remittance payable names and the remittance mailing addresses.

For questions or to review supporting documents, please call Local 105 at (909) 305-2800.



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